

## CO-OPERATIVE REPUBLIC OF GUYANA OFFICE OF THE PRIME MINISTER

## Request for Proposals (RFP)-Operations and Management of Gas to Energy (GTE) Phase I Natural Gas Liquids (NGL) Plant

The Government of Guyana (GoG) invite qualified firms to respond to a Request for Proposals (RFP) for the *operations and maintenance* of the GTE (Phase I) Natural Gas Liquids (NGL) plant.

Operations and Maintenance of the NGL plant is based on:

- i. A Natural Gas Liquid (NGL) fractionation plant to extract liquids (C3, C4, C5+) from 50 MMSCFD of rich gas. Gas is delivered via a high pressure 12" gas pipeline running from the offshore Stabroek block to the onshore Integrated Plant Site (ISP) and operated by others and
- ii. NGL liquids will be stored and/or dispatched from
  - a. The Southern side of the Integrated Facilities 100-acre site, where short-term storage will be in place to allow delivery via road and pipeline facility to the medium-term Storage Facility.
  - b. Medium-term Storage Facilities to be built east of the Integrated Facility to provide for two-months storage and facilitate 2km shipments via road or river.
  - c. A 2KM Pipeline to connect to short-term and medium-term storage with the Demerara River and Materials Offloading Facility (MOF).

## The O&M does not include O&M of the 300 MW combined cycle power plant and auxiliary facilities.

This will be performed by Siemen Energy SAS, who will have overall responsibility for coordination of the O&M for integrated facilities.

The NGL plant is located on a 100-acre integrated Plant Site located within the Wales Industrial Zone approximately 25 km inland on the West Bank of the Demerara River. Additional storage will be located on land east of the 100-acre site.

Additional Submission Requirements to the RFP include information with sufficient detail on:

- i. Show O&M experience of at least 3 NGL plants, comparable to that being constructed in Guyana. Firms must also have a strong HSE culture and demonstrate capabilities in workforce training, particularly focusing on local content, use of advanced technology for efficient operations and safety monitoring and the financial capacity to manage large-scale operations. Only firms (consortia) experienced in Operation and Maintenance of (O&M) of comparable facilities will be ranked.
- List of relevant experience and reference projects, past and current, with similar operations over the last 15 years.
- iii. Audited financial statements or other evidence of financial strength.
- Provide a template of a contract from an ongoing or similar O&M project.
- v. Submit O&M fee structures from comparable projects, costs for the NGL plant (NGL) and storage facilities, if based on (a) 5-year contract (b) 10-year contract (c) 15-year contract (d) 20-year contract. Provide a template of projected O&M costs over each period in \$ value and on a unit cost per gallon.

- vi. State expected profit margins or fees.
- vii. State project guarantees related to availability and efficiency.
- viii.Submit Division of Responsibility (DOR) showing the responsibility and costs borne by the NGL O&M Operator, Siemens Energy (Operator of the Power Plant and auxiliary facilities).
- ix. List major vendors and contractors/ sub-contractors anticipated as part of the O&M contract and expected scope.
- x. Submit a proposed schedule to conclude contract and mobilize teams.
- xi. Submit organizational chart (separating local vs foreign staff) and ramp-up assuming start-up mid-2025.

The RFP shall incorporate all the above and Additional Submission Requirements. The GOG may convene discussions during the RFP period for registered parties to gain additional clarification on key terms or proposals. Interested parties should submit all questions by email as early as possible to allow for sufficient time to address within the RFP period.

Negotiations will take place with the highest ranked technical proposal with the objective of concluding an O&M Contract.

Interested companies shall bear all costs associated with their response to this Request for Proposals (RFP). Interested parties must register, pay a fee of G\$25,000, and obtain an RFP document by contacting the PS-OPM below. Additional details can also be obtained from the email below.

Attn: Permanent Secretary (PS)
Office of the Prime Minister (OPM)
205 Camp Street, Georgetown, Guyana
Email: ps@opm.gov.gy
Tel: +1-592-225-2602

Responses to this RFP must be received by 2 PM on March 13<sup>st</sup>, 2025 (Closing Deadline) and must be submitted in the tender box, and addressed to:

Chairman

National Procurement and Tender Administration Board (NPTAB)

Ministry of Finance

49 Main and Urquhart Streets

Georgetown, Guyana

Title: Phase I - O&M for NGL plant

The GoG is not bound to accept any response to this RFP and reserves the right to select any Party for any specific element of the RFP and to annul the process at any time without further direction, without thereby incurring any liability to the affected interested parties.